



## Board of Directors- Minutes September 9th, 2022

RJF Mission Statement: "Promoting the advancement of local youth through agriculture, industrial education, and recreational activities and exhibits."

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- 1) Called to Order by Curtis Martineau, President at 6:47 PM.
- 2) Flag Salute
- 3) Roll Call of Directors
  - Directors Present:** Curtis Martineau, Travis Scott, Michelle Scott, Kristy Parker, Mary Martineau, Danielle Zurcher-Upson, John Wolfe, Michael Audibert, Mandy Garner, Morgan Nelson, Jasper Dilts and Jacob Crosslin.
  - Members Present:** Casey King, Jasmine King, Gwen Crosslin, Chuck Dilts, Victoria Quantrell, Stacey Nelson, Victoria Stanley, and Daniel Scepurek.
  - Guest Present:** Ruby Dilts, Russell Sorbo, Krystal Cavataio, and Collin Cavataio
- 4) President Curtis Martineau presented the agenda. A motion was made to approve the agenda for tonight's meeting. Motion/Second: John Wolfe/ Michael Audibert. Discussion: None. Motion passes unanimously.
- 5) Secretary Michelle Scott presented the minutes for review from the May 2nd meeting. A motion was made to approve the minutes as read. Motion/Second: Dani Zurcher-Upson/ John Wolfe. Discussion: None. Motion passes unanimously.
- 6) Treasurer: Kristy Parker presented the July 2022 Treasurer's report: Report was from June 27th-July 31st due to the meeting date that month being changed. A motion was made to approve July's treasures report with a beginning balance as of June 27th of \$37,418.68 and ending balance as of July 31st of \$39,730.79: Motion/ Second: Kristy Parker/ John Wolfe. Discussion: None. Motion passes unanimously. Kristy Parker presented the August 2022 Treasurers report. A motion was made to approve August's treasures report with a beginning balance as of August 1st of \$39,730.79 and ending balance as of August 31st of \$86,850.38: Motion/ Second: Kristy Parker/ Michael Audibert. Discussion: None. Motion passes unanimously.
- 7) Open Forum – None
- 8) Officer Reports
  - a) **President:** Curtis Martineau stated the 2022 RJF Fair was a lot of fun. Everything the BOD's did was excellent. We also had a great connection with the Chamber this year and look forward to growing that relationship next year.
  - b) **Vice President:** Travis Scott echoed Curtis' report. It will benefit us in the long run to continue to grow the relationship with the Chamber.
  - c) **Secretary:** No Report.
  - d) **Treasurer:** No Report.
  - e) **Fair Administrator:** No Report.
  - f) **Fair Clerk:** No Report.
  - g) **Board Members:** No Report.

- h) **Youth Directors:** No Report.
- i) **Livestock Superintendent:** No Report.
- 9) Standing Committee Reports
  - a) **Scholarship Committee:** No Report.
  - b) **Budget Committee:** Kristy Parker presented the 2022 proposed budget to reflect estimates and actual YTD amounts. Total estimated income was \$343,059.60. Actual YTD income is \$515,980.45. Total estimated expenses equaled \$358,301.86. Actual YTD expenses were \$486,547.12. General funds estimated to be transferring to 2023 was \$2,308.04. Actual general funds being transferred to 2023 is \$51,333.63. Mary Martineau asked if there will be a separate scholarship fund account being started and Kristy Parker confirmed there will be for the 2023 year. Michelle Scott asked where the funds for scholarship come from because she has heard different things about it. Kristy Parker stated they come from resales and if we do not have resales, the funds come from the BOD operating costs as an expense. Deb Huff suggested the BOD have a banner made that lists all the improvements done this past year to show those who have donated money what their donations have gone towards. Kristy Parker also mentioned she looked into the total cost if we ever needed all of the tarps repaired at one time. The total was \$47,927.00. A suggestion was made to look into the cost of having a permanent shade structure built. Mary Martineau stated she knows someone who would be happy to help. Travis Scott stated the idea has been pitched to the water district and they loved the idea. It was agreed that the BOD look further into costs of building it. Stacey Nelson mentioned there are still funds from Covid that have not been claimed and we may be able to get a grant from those funds.
  - c) **Auction Committee:** Jacob Crosslin reported that everything went smoothly this year.
  - d) **Steering Committee:** No Report. Curtis Martineau thanked Morgan Nelson and Jasper Dilts for doing a great job with the RJF games this year. They did well getting lots of kids to participate.
  - e) **Rules & Premiums Committee:** No Report.
  - f) **Awards Committee:** Victoria Stanley stated she had no report other than she is handing out awards tonight that did not get picked up at the fairgrounds.
- 10) Ad-Hoc Committee Report
  - a) **Chamber of Commerce Committee:** No Report.
  - b) **Parks Board Committee:** Travis Scott announced they got \$250 for attending all of the meetings.
  - c) **Construction & Grounds Development Committee:** Travis Scott reported that he talked to Hurricane fence about making some repairs to gates/fencing that is in need around the fairgrounds. They are willing to donate \$4,200.00 in fencing. He was given a quote of \$9,900.00. He is waiting for confirmation if that is the total after the donation of \$4,200.00 or if the donation will be deducted from that cost. Kristy Parker thinks we should get a few more quotes from other companies so we have other ones to compare cost to. Travis said he will try and get some more quotes if he can.
  - d) **Computer Committee:** No Report.
  - e) **Camping & Security Committee:** John Wolfe reported that the security guard that worked the fair called to get let into the grounds to get property that was left behind. Cydels picked up their canopies. Travis Scott added that the RPRA informed him they will have a first aid person that we can meet and have access to if needed during the 2023 RJF.
  - f) **Fair Marketing & Education Committee:** Deb Huff presented the BOD with an inventory report of RJF merchandise. The total retail value on hand equals \$7,960.00. For next year, design costs will go up. Maverick had been very gracious the past two years with his cost but did inform her this next year those costs will increase. She suggests doing minimal stickers and posters and putting more of a focus on ready to wear apparel. People were wishing we had that this year. She also does not plan on ordering the small window posters because this

year, store owners wanted to purchase the bigger posters instead. She asked the BOD if they can start thinking of imagery for next year because that would be extremely helpful to her. They can email her with ideas.

g) **Pie Auction & BBQ Committee**- No Report.

h) **Grants Committee**- Stacey Nelson reported she is waiting to hear back from the Ramona Community Foundation Grant. She should hear something by the end of this month and they present awards in October.

i) **After Auction Committee**: Jasmine King announced we made a little over \$9,800.00.

11) Old Business: None

12) New Business:

a) Fair Review-

-Jasmine King started with her concerns about the limited attendance to the after auction. She feels it starts too late and the majority of people have already left by the time it starts because they are exhausted from such a long day. The big items did not go for as much as she had hoped and she thinks the lack of attendance is the reason why. She suggests either making it a separate event or offering food right before (or at the time) it starts to encourage people to stay. A suggestion was made to offer dessert and coffee as an enticement.

-Deb Huff offered an idea for new buyers on auction day because it seemed some were confused about how the auction works. She thought it might be nice to have a designated person who would be available to new buyers to offer valuable information, maybe even provide new buyer packets or kits. There could be a booth set up with a sign for new buyers so they can go to that booth and talk to that specific person to get more information or clear up any confusion. She suggested Mandy Garner would be a good person to head this.

-Gwen Crosslin mentioned that on auction day, she got a lot of good compliments from people about the cowbells booth. Said it made it feel like a real event.

-Travis Scott mentioned his concerns were how long credit card processing took during buyer checkout. There were a lot of buyers who were frustrated by the time it took. He suggested doing more advertisements to buyers that paying by check or with cash could make checkout much faster for them. Kristy Parker suggested going back to the old days using carbon invoices because it would speed up the process. The idea is to be further discussed.

-Victoria Stanley mentioned the online auction was a mess. The connection kept dropping. Mary Martineau said she and Russ Christensen have been talking and the online auction probably won't happen next year. Michelle Scott shared her concerns regarding that idea due to the money invested in the equipment this year to be used for the online auction. Kristy Parker mentioned we could still livestream events but Michelle Scott stated even that side of it kept dropping connection. She had several people trying to watch from home that were having issues with either it freezing or dropping out completely. Curtis Martineau said there will be further discussion about all of this with Russ Christensen.

-John Wolfe shared that selling bags of ice was a great idea! Everyone loved it.

-Stacey Nelson shared that the poultry judge was really good this year. He was really wonderful with the younger kids. She shared that Laird Nelson would have liked to have seen the pledges being done before the animal auction began.

-Travis Scott shared he would like to see better scheduling for the fairboard office opening and closing hours next year. He would also like better communication about when final clean up/take down can start.

-Jasmine King shared that she noticed on small animal day, there were a lot of shows starting while others were still in process. It affected a lot of kids showing multiple species because they were unable to be with all of their species during judging. She would like to see that changed next

year, maybe have the shows spread out a little more because these kids really want to be with their animals during judging.

-Victoria Stanley shared that the carcass contest was still going on in the beef barn when opening ceremonies started. This meant kids missed out on attending.

-Kristy Parker suggested maybe shrinking the weigh-in window so the carcass contest can start a little sooner. May Martineau shared she has an idea of having a separate scale for sheeps and goats which could help move it along faster.

-Gwen Crosslin shared the new PA system as great And that people really loved the big American flag in the show ring.

-Travis Scott also shared that the swamp coolers were a great addition as well.

-Krystal Cavataio stated that the BOD did a really great job this year. It was one of the smoothest running RJF that she has seen in a while.

-Victoria Stanley shared concerns about the confusion surrounding entries this past year. Due to this confusion, some of her entries were late and some kids were unable to enter and show their animals. She asked to be refunded for those entries as they were pre-paid by the club, not the kids. The BOD agreed to refund those entries. Mary Martineau mentioned it was not the late entries that were the issue, it was too late to make changes to them. There was some discussion to help alleviate confusion for next year as how to keep a watchful eye on entries as a club leader to ensure club members are getting them done and doing them correctly.

b) Nominations for BOD:

-It was announced that there will be 3 adult positions and 2 youth positions open for nominations. Michelle Scott, John Wolfe and Mandy Garner terms are ending as well as the 4-H and FFA Representatives.

The following nominations were given:

-Travis Scott nominated both John Wolfe and Mandy Garner. Both John and Mnady accepted the nominations. Nominations will remain open until the October meeting. If you would like to nominate someone, please email Curtis Martineau.

In closing, Curtis Martineau announced the next RJF review meeting is Monday, October 3rd at 6:30pm in the Home Ec building.

Meeting Adjourned at 7:57 P.M. Motion/Second: John Wolfe/ Kristy Parker. Discussion: None. Motion passes unanimously.

Respectfully Submitted,

Michelle Scott  
RJF Secretary