



Board of Directors- Minutes  
October 04, 2021

RJF Mission Statement: "Promoting the advancement of local youth through agriculture, industrial education, and recreational activities and exhibits."

- 1) Called to Order by Charles O'Neal, Vice President at 6:39 PM.
- 2) Flag Salute
- 3) Roll Call of Directors
  - a) **Directors Present:** Charles O'Neal, Kristy Parker, Michelle Scott, Mary Martineau, Laird Nelson, Danielle Zurcher-Upson, Victoria Stanley, John Wolfe, Curtis Martineau. (Robby Storton, Ryan Barton and Makenna Blackburn not present, excused from the meeting).  
**Members Present:** Carolyn Audibert, Michael Audibert, Jasper Dilts, Chuck Dilts, Charles Dilts, Jennifer Parker, Matt Parker, Travis Scott, Trevor Herman, Cody Rich, Jacob Crosslin, Gwen Crosslin, Morgan Nelson, Stacey Nelson, Athena Wolfe, Larry Hawkins, Frances Stromberg, Diane Collins, Stacy Pate, Bella Pate, Chrissy Tobiason, Stacy Konyon, Mirtha, Valadez, Jasmine King, Casey King, and Connor Nelson.  
**Guest Present:** Mandy Garner, Rita Ortiz, Chrissy Tobiason.
- 4) Vice president Charles O'Neal presented the agenda. A motion was made to approve the agenda for tonight's meeting. Motion/Second: John Wolfe/ Mary Martineau. Discussion: None. Motion passes unanimously.
- 5) Secretary Michelle Scott presented the minutes for review from the August 30, 2021 meeting. An amendment was presented by Chrissy Tobiason to change the heading and date of the minutes because it said, "Board of Directors Agenda and the date was October 4, 2021". It should have read "Board of Directors Minutes August 30, 2021". A motion was made to approve the minutes with the amendment. Motion/Second: Charles O'Neal/John Wolfe. Discussion: None. Motion passes unanimously.
- 6) Treasurer Kristy Parker presented the tabled treasurer report for August 1 through the 31st 2021. General checking beginning balance \$27,187.97 with income totaling \$345,315.12. Total expenses were \$333,283.43. That left us with an ending balance of \$39,219.66. The exhibitors account had a beginning balance of \$2,500.00 With a total income of \$298,208.45 and expenses were 298,208.45 with an ending balance of \$2500.00. The savings account had a beginning balance of \$15,033.42 with interest of \$0.14. There was a transfer from checking of \$15,000 and that left an ending balance of \$30,033.56. The total ending balance of all accounts as of August 31, 2021 was \$71,753.22. A motion was made to approve the treasurer's report for August 1 through the 31st 2021: Motion/Second: Kristy Parker/ Danielle Zurcher-Upson. Discussion: None. Motion passes unanimously.  
Treasurer's Report for September 1st-30th 2021: General checking beginning balance \$39,219.66 with total income of \$905. Expenses totaled \$6,277.36 leaving and ending balance of \$33,847.30. The total ending balance of all accounts as of September 30, 2021 is \$66,381.10. Motion/Second: Kristy Parker/ Mary Martineau. Discussion: None. Motion passes unanimously.
- 7) Open Forum – None
- 8) Officer Reports
  - a) **President:** None

- b) **Vice President:** No report but Charles O'Neal thanked everybody for coming and being a part of the meeting.
- c) **Secretary:** Michelle Scott mentioned that Kim Newcomer had reached out to her and asked if she could store the Ramona Stars sewing equipment in one of the dressing rooms. The board unanimously agreed.
- d) **Treasurer:** No Report
- e) **Fair Administrator:** Mary Martineau reported that we need a dog examination table for the dog show which totals about \$200. A motion was made for a \$200 budget to purchase a new dog examination table for the Ramona Junior Fair dog show. Motion/Second: Charles O'Neal/Victoria Stanley. Discussion: None. Motion passes unanimously. Mary Martineau also reported that she has a thank you card Kahoots for their sponsorship of the RJF, and she will have it up front for people to sign tonight.
- f) **Fair Clerk:** No Report
- g) **Board Members:** No Report
- h) **Youth Directors:** No Report
- i) **Livestock Superintendent:** No Report
- 9) Standing Committee Reports
  - a) **Scholarship Committee:** No Report
  - b) **Budget Committee:** No Report
  - c) **Auction Committee:** No Report
  - d) **Steering Committee:** No Report
  - e) **Rules & Premiums Committee:** No Report
  - f) **Awards Committee:** Victoria Stanley reported that the plaques have been made and are going to be handed out.
- 10) Ad-Hoc Committee Report
  - a) **Chamber of Commerce Committee:** No Report.
  - b) **Parks Board Committee:** No Report.
  - c) **Construction & Grounds Development Committee:** No Report
  - d) **Computer Committee:** No Report
  - e) **Camping & Security Committee:** No Report
  - f) **Fair Marketing & Education Committee:** No Report
  - g) **Pie Auction & BBQ Committee:** No Report
  - h) **Grants Committee:** No Report
  - i) **After Auction Committee:** No Report
- 11) Old Business:
  - a) Curtis Martineau shared that he is still waiting to hear back from some of the organizations that want to rent the fairgrounds for their events and will keep us updated as he hears more.
- 12) New Business:
  - a) **Bylaws Procedures:**

At our last meeting it was mentioned by Crissy Tobiason that are bylaws were improperly voted on because midterm bylaws don't happen unless major changes are needed, and membership needs to be notified ahead of time.

Charles O'Neill mentioned it was never stated like that in previous bylaws and it was open for members to attend.

Chrissy Tobiason mentioned that only special meetings can be held to change the bylaws. They must be approved in special meetings or an annual meeting.

Mary Martineau mentioned it doesn't have to be only at a membership meeting. The bylaws were brought up in April of this year so why is it being addressed now?

Charles O'Neal added that Chrissy was included in the invite email to that specific meeting where the bylaws were voted upon in April.

Chrissy Tobiason maintains that the bylaws were approved improperly at the April meeting. Charles O'Neal then asked the rest of the members present if anyone else had any concerns about how the bylaws were voted upon in April. No members mentioned any concerns.

Chrissy Tobiason then stated that she has no discrepancies about the bylaws themselves other than that they were not voted on improperly.

Christy Parker asked if what was being called into issue was the fact that it was not called a special meeting in April. Members were notified we just did not call it a special meeting is that correct?

Chrissy Tobiason agreed that was the issue and if we are having a special meeting instead of just posting it on Facebook it needs to be properly announced.

Charles O'Neal reiterated that all major announcements and general information will always be posted on the Ramona Junior Fair website as mentioned in previous meetings last year. It is not just done on social media. He also mentioned that it was declared that if you wanted to be on any committee you were told to contact the chairman of that committee who would then add you to the email list. He also mentioned he has email proof with Chrissy Tobiason that she was a part of that email chain for the bylaws committee. He also mentioned that Chrissy only attended one meeting and he sent her emails every time there was any other meeting to be held.

Chrissy Tobiason stated she is not talking about the committee meetings. She is a RJF member, and if we have a special meeting she needs to be notified.

Stacey Nelson shared that she thinks the problem is that the April meeting was not called a special meeting and that is the issue being addressed. In 2017 when the bylaws were voted on before she believes it was called a special meeting.

Kristy Parker mentioned that the minutes from the April meeting do not show it as a special meeting, therefore we cannot state that they were previously voted on at a special meeting. They have been read twice and they have been posted publicly on the RJF website for almost a year and they on the agenda for tonight. Can we vote tonight on the new bylaw being that this is an annual meeting?

Matt Parker asked if anyone had an issue with the bylaws themselves? Nobody did. Therefore, he stated to move forward with voting on them tonight and in the future, we will make sure they are voted on properly at a special or annual meeting.

A motion was made to approve the new bylaws as previously read on the date of October 4<sup>th</sup>, 2021. Motion/Second: Kristy Parker/Michelle Scott. Discussion: None. Motion passes unanimously with membership vote.

**b) Market Veal/ Pen of Three/ Home Ec-Ag Mechanics Division:**

Charles O'Neal shared that at the last meeting it was discussed the removal of Market Veal and pen of three. It was also discussed about splitting Home Ec and AG Mechanics (Industrial Arts) as two separate divisions.

Regarding Market Veal, Stacy Konyn shared she was not able to make the fair review meeting because they were attending another event, and she only heard about the changes through a community member. Nothing was ever posted. She approached Michelle Scott who stated it was in the minutes that were posted. She has students that are participating in it and currently enrolled in the project. Another club also has students participating in the project. She would like to know why is it being done away with? Is it a lack of participation or funds?

Mary Martineau mentioned it is all the above. There is no buy back on them, nobody wants them. We had three this year and they get smaller and smaller and we lose a lot of money on that project, not even counting if we broke down what we paid for the judges which was close

to \$500 or \$600 with all the awards and stuff like that. And the ribbons which are not necessarily sponsored. The numbers keep going down for that project and this year there was no buy backs this year.

Stacy Konyn asked why there needs to be buy backs if there were buyers.

Mary Martineau mentioned that nobody wanted them. Buyers bought them assuming they could sell them back and they could not sell them back.

Stacy Konyn said that was not the case, she had a buyer that bought one through the sale and wanted to buy another one it was the same buyer that plans to come back this year. The reason she questions it is that the pens are purchased so there is no money spent there. The awards have always been sponsored and she knows previously she has always been asked to sponsor and has always done it when asked. The discussion about the judge, he is already there.

Mary Martineau stated that you also must consider carcass contest, round robin and many other things that are involved in that whole overall process. The numbers keep going down and we keep saying they will come up and each year we talk about it and they are not going up.

Stacy Konyn mentioned that she believes it is stated in the premium book, that if it falls below the participation of 3, then the awards are not being offered for things like carcass contest, etc. She just doesn't understand because for 2 years a former beef superintendent asked for financials because the RJF was saying they were losing money. But how are you losing money if somebody is sponsoring the grand champion, sponsoring the reserve champion, sponsoring any and all of the awards that you ever asked for. They are giving money for these things and the numbers have gone up from when there were two students years back to now having three or four participants. There is a family that wants to participate this year and their younger kids, all that they have looked at and wanted to do up till turning 9 is to be able to participate in the Market Veal project. She is having a hard time understanding if money is the question, can we produce or show her something to show how you are losing money, because she doesn't understand how money is being lost. And, if we need more sponsorship, just ask for it.

Kristy Parker stated that we always need more sponsorship, letters go out every year and she does not recall seeing her family listed as a sponsor the last three years.

Stacy Konyn mentioned that last year her husband said they did not receive a sponsorship letter.

Kristy Parker said she did not get a returned envelope and Victoria Stanley stated she did mail them (the Konyn's) a sponsorship letter.

Kristy Parker did a rough break down of the cost. Grand Champion and Reserve Champion belt buckles are roughly \$90/each which would be \$180. Ribbons were \$20/each which would be \$40 total. There are also champion banners which are \$30/each. And the cost of the judge, if we separated out the judge it would be another \$150 at least.

Stacy Konyn stated that we would need less than \$500 in sponsorship to cover those cost.

Trevor Herman mentioned he has talked to the local dairy and to the Vantols and they think it is a waste of time. They don't want to sponsor the project. Stacy Konyn asked Trevor if he has talked to her husband, or their dairy. He stated he has not because he only got in touch with the others today. But he stated, we only had 3 kids showing last year which is just enough to make the cut off for carcass contest so what is the point of the show? Instead, have them do stocker beef because then you are not spending the money on the class that is not going to give money back to those kids. He asked how much money do those kids make for the veals? Stacy Konyn stated hers made maybe \$700-\$800, which was way more than they made on their lambs and pigs.

Charles O'Neal mentioned the other problem they run into as well is like Mary said, if somebody does purchase a veal through auction and it gets sent back to the resale board and

doesn't get resold or gets resold to the packer, the packers are telling us that they won't buy them because they can't sell them. So that is another expense that we take on as a fair. Mary Martineau told Stacy Konyn that if her buyer was interested in purchasing another one, he did not come to the livestock office because we had two available this year.

Jacob Crosslin who works for Specialty Meats stated that it is outside of the normal at their shop.

Charles O'Neal also mentioned that we are seeing what other local fairs are doing and they are getting rid of them as well. Stacy Konyn asked if we could look at Imperial Mid Winter Fair and Charles responded that we can, but then Mary Martineau pointed out that we don't have the same amount of support as Imperial.

Kristy Parker mentioned that nobody wants to see anything go away. We all remember it and when she was in school, it was huge. But it is not the same anymore. Things are constantly changing as we see today with the animals we are raising. These aren't even veal calf anymore; they are baby beef. It is a dying interest and that does suck for those kids and families that still are interested in it. There just isn't a market for it anymore, and there is no support from other families in other clubs. It is the same two families every year that show and we don't want to take that away, but we also have to ask how much time and effort we put into a special interest group of very limited numbers.

Stacy Konyn then mentioned the Llama and Alpaca show being a special interest group and Kristy Parker and other BOD members stated they were cut this year for that very reason. As a board, we have given every opportunity for the Market Veal project to grow, but it has not. This is a conversation we have every year and our energy, finances and time management need to be put into where the greatest interest lies and right now...that is not veal.

Charles O'Neal stated that other clubs have offered it and nobody showed and interest in it. Wranglers has nobody, Paisanos has nobody, the Stars have 3 people interest and the 56 Ranchers have 1. A total of 4, possibly 5.

Mary Martineau mentioned a decision must be made tonight because kids are registering for projects. It was discussed prior to last years fair and is now being discussed again. Every year, we hear there are 5 people and every year we get maybe 2 or 3 participants. We are to that point as a board, where we are saying "thank you" but we are ready to cut that project so we can focus the time and the funds on building up other programs.

Stacy Konyn said they are willing to give the \$500 for the money needed if that helps.

Mary Martineau stated it is not just about the money. Like it was mentioned, we threatened to cut the horse show and they stepped up and got their numbers up. It is just one of those things.

Chrissy Tobiason mentioned if we want to consider eliminating veal, maybe not do it the 2022 year, but wait until the next year. Put it in writing stating 2023 there will be no veal which would allow for more time to let everyone know. Then there is no question about it.

Mary Martineau stated the veal are not born yet, they are not officially signed up, yet which is why we discussed it before this last fair and again, that is what happens every year. We wait and see, and nothing changes. If we are going to do it, we need to do it and stand behind it.

Jasper Dilts asked why don't we up our minimum number?

Kristy Parker stated the issue with that is if you go to register and there are not enough entries for that class, you cannot sign up for it and you are now stuck with the animal you already have. We don't want kids to find themselves in that situation.

Stacy Konyn also shared her grievances that she was not made aware of the fact that the removal of the Market Veal project was considered being removed. Being a leader that has kids that do this project every year, she would have thought someone would have talked to her about it since it would affect her and her kids.

Curtis Martineau stated this has been discussed year after year, and at recent board meetings. She would have known about it if she attended those board meetings.

Stacy Konyn reiterated that we have sponsorship, they are willing to help with the funds.

Kristy Parker pointed out again that the issue is sale, they don't sell. There is not a market for it. Her and her husband bought one this year and board members have bought them in the past because they don't get the bids. It is a sad thing and we have made it happen for the kids, but the market is just not there anymore. How long do we continue doing this?

Charles O'Neal stated that we are not telling clubs they can't do the project, but if you want to do it, you have to private sell it. He is with everyone else; it is a complete repeating of itself every year. The decision needs to be made. We have no growth, buyers come in to buy them to help out the kids but then they sell back to the packer because they don't want the meat. That is where it becomes the biggest expense as a board. Since we have seen that happen, a decision needs to be made and finalized. If we had a lot more participation, it would change the story, but that is not the case.

Stacy Konyn mentioned again, we have sponsorship for this class, but Kristy Parker stated that the sponsorship is not targeted to one class, and it has not been that way for a very long time.

Danielle Zurcher-Upson stated that she would like to make a motion to not host the Market Veal show this year so that we can move forward from this topic. Motion/ Second: Danielle Zurcher-Upson/Mary Martineau. Discussion: None. Motion passes unanimously.

#### **c) Pen of Three**

Charles O'Neal mentioned this is something we hadn't had in previous years, and we brought it back this year with only 3 animals participate. It is another example of a shrinking class. A motion was made to remove pen of three with the possibility of replacing it with something else. Motion/Second: Mary Martineau/Victoria Stanley. Discussion: None. Motion passes unanimously.

#### **d) Home Economic Divisions**

Curtis Martineau mentioned that instead of having artistic, baked goods etc. with welding and wood working all together, like at Del Mar where they have the student showcase economics but then they have industrial arts as its own separate division like trailers and wood working, we also considering separating these divisions. We can have Home Economics and Ag Mechanics (Industrial Arts) as two separate divisions to be judged independently of one another. This will help eliminate the Senior Champion issue we had this last year where they were trying to decide between a painting and a trailer which are two very different entries. Stacey Nelson thinks this is a great idea because it caused a strain between judges this last year.

Mary Martineau mentioned we had also had the thought of adding a superintendent for Industrial Arts. Home Ec will still be eligible for auction as would the Best in Show for industrial arts.

A motion was made to divide Home Economics and Industrial Arts into two separate divisions for this coming fair year. Motion/Second: Mary Martineau/John Wolfe. Discussion: None. Motion passes unanimously.

Jasmine King asked if we could consider the age gap in those divisions because it is very wide. Curtis Martineau answered that it will be something we can look into when doing the Premium Book.

#### **e) Fair Board Nominations**

Charles O'Neal announced that we have 4 open board positions up for election, one 1-year term and three 3-year terms. Currently we have two adult nominations, Danielle Zurcher-Upson was nominated at the last meeting and accepted. Also, Travis Scott who politely declined the nomination. The 4-H Representative nomination via email was Morgan Nelson,

who accepted. The FFA Representative nominations via email were Francess Stromberg (who accepted), Robert Wilson (who accepted).

Chrissy Tobiason stated that for clarification, the three highest votes get the 3-year terms, and the 4<sup>th</sup> gets the one-year term.

Charles O'Neal explained the voting process.

Nominations made at tonight's meeting:

- Chrissy Tobiason nominated Jasper Dilts for the FFA Representative position/ he accepted
- Curtis Martineau nominated Michael Audibert for an adult BOD position/ he accepted
- Curtis Martineau announced that he accepts the email nomination for an adult BOD position.

Charles O'Neal announced the closing of the nominations. A motion was made to close the nominations. Motion/ Second: Charles O'Neal/Mary Martineau. Discussion: None. Motion passes unanimously.

Youth members presented themselves and gave a short presentation.

Voting took place using official ballots. Ballots were counted by BOD's Michelle Scott, Kristy Parker and Victoria Stanley.

The official vote count reflects the new adult BOD 3-year term positions will be filled by: Danielle Zurcher-Upson, Curtis Martineau and Michael Audibert.

The official vote count reflects the 2021-2022 4-H Representative will be Morgan Nelson

The official vote count reflects the 2021-2022 FFA Representative will be Jasper Dilts

In closing, Charles O'Neal announced the next RJF meeting will be Monday, November 1st at 6:30pm at the RJF grounds.

- f) Meeting Adjourned at 8:07 P.M. Motion/Second: John Wolfe/ Michelle Scott. Discussion: None. Motion passes unanimously.

Respectfully Submitted,

Michelle Scott  
RJF Secretary

Minutes to be approved at RJB BOD Meeting November 1st, 2021