



# Ramona Junior Fair Incorporated



## Board of Directors Minutes June 7, 2021

RJF Mission Statement: "Promoting the advancement of local youth through agriculture, industrial education, and recreational activities and exhibits."

- 1) Called to Order by Robby Storton, President at 6:45 PM.
- 2) Flag Salute
- 3) Roll Call of Directors
  - a) **Directors Present:** Robby Storton, Charles O'Neal, Kristy Parker, Michelle Scott, Mary Martineau, Laird Nelson, Danielle Zurcher-Upson, Victoria Stanley, John Wolfe, Curtis Martineau. (Ryan Barton and Makenna Blackburn were excused from the meeting).  
**Members Present:** Deb Huff, Ben Upson, Jacob Crosslin, Gwen Alexander, Robert Wilson, Trevor Herman, Audrey Lent, Stacey Nelson, Daniel Scephurek, Morgan Nelson, Jena Glasgow, Diane Collins, Casey King, Jasmine King, Austen Martin, Jeff Becker, Stacey Pate, Bella Pate and Athena Wolfe.  
**Guest Present:** Erin Moody, Scarlett Mason, Chris Moody, Stacey Nell, Christine Snyder, Stephanie Macdonald, Karen Domnitz, Melissa DePonte, and Khloe Mae Hawkins.
- 4) President Robby Storton presented the agenda. A motion was made to approve the agenda for tonight's meeting. Motion/Second: Charles O'Neal/ Michelle Scott. Discussion: None. Motion passes unanimously.
- 5) Secretary Michelle Scott presented the minutes for review from the May 3rd meeting. A motion was made to approve the minutes as read. Motion/Second: Charles O'Neal/ Michelle Scott. Discussion: None. Motion passes unanimously. She also announced we have a new RJF member, Daniel Scephurek and thanked him for his membership.
- 6) Treasurer Kristy Parker reported financials for April 1st thru 30th, 2021. Submitted. **June 7th, 2021:** Starting balance as of May 1st for Chase account. \$6,928.89. Ending balance for Chase account. as of May 31st: \$3,599.43. Total expenses for general checking Chase account of \$5,829.46. Total income for Chase account: \$2,500.00 which was a transfer from Savings to Checking. Starting balance as of May 1st for Bank of America account: \$757.37. Ending balance for Bank of America account: \$748.73. Total expenses for B of A account \$19.95 which was the Intuit monthly payment. Total income for B of A account was \$11.31 from Amazon Smile. A motion was made to approve the treasurer report. Motion/Second: Kristy Parker/Mary Martineau. Discussion: None. Motion passes unanimously
- 7) Open Forum
  - a) Karen Domnitz from the Ramona Chamber of Commerce introduced Stephanie MacDonald as the Chairman of the Ramona Country Fair. Stephanie announced that the fair will be starting Friday, July 30<sup>th</sup> through Sunday, August 1<sup>st</sup>. It will feature outdoor adventure zones, contests, animals, exciting attractions, live music, vendors, western shows, medieval demonstrations, and wine tasting. If you have any questions regarding the fair, you can reach out to Stephanie. Parking will be \$10, and all the money raised goes back to the community in forms of scholarships, educational grants, etc. The Ramona Country Fair is the Chambers biggest fundraiser for the school system.

Stacey Nelson shared a concern that they will be having their horse show on the same day as the Country Fair, and she was worried about timid horses and young exhibitors. The additional noise could be dangerous to both if the horses got spooked being that they are unpredictable in how they would handle the additional noise crowds. Mary Martineau mentioned she is still in need of a Horse Superintendent that could help with this type of

planning and scheduling. Stacey Nelson explained she is unwilling to serve in this position, but Christine Snyder said she would be willing to help in any way she can. A discussion was made to move the horse show to another day, which would be possibly July 24<sup>th</sup> or 25<sup>th</sup>. A date to be decided once grounds availability is determined.

Scarlet Mason from the Ramona Stars asked if kids could participate in the Horse Showmanship shows with someone else's entered horse (borrow their horse). Christine Snyder mentioned this is a good way to get kids more excited to be involved. Kristy Parker mentioned that she agrees to having that change implemented (if it does not already exist) to allow these exhibitors to show using someone else's horse. Agreement was shared by all BOD members.

- b) Kristy Parker announced they will have a hoof trimmer for steers at her house this coming Saturday if anyone would like to bring their steers to get trimmed.
- c) Daniel Scepurek, owner of KCW Custom Processing announced that he is booked the first week of August for beef. Right now, he has August 11<sup>th</sup>, 18<sup>th</sup> and 25<sup>th</sup> open. For September he has the 1<sup>st</sup>, 8<sup>th</sup>, 15<sup>th</sup> and 29<sup>th</sup> available.
- d) Charles O'Neal announced there will be a fairground workday this coming Saturday, June 12<sup>th</sup> starting at 7:30-8am. They will be mounting the Big Ass Fan, doing general clean up, stringing tarps, fixing lights, etc. Let him know if you would like to come and help, his phone number is 760-224-6478.

#### 8) Officer Reports

- a) **President:** Robby Storton mentioned there will be a "Friend of the Fair" discussion taking place after the meeting and needs all BOD members to stay for that. Also, the July meeting is being moved to Wednesday, July 7<sup>th</sup> at 6:30pm. Also, July 6<sup>th</sup> will be tarp tying and set-up for the RJF. There will be a lot going on the next few weeks so if anyone sees a BOD member, please give them some encouragement, and make sure you voice any concerns you may have. He appreciates everyone for their help.
- b) **Vice President:** Charles O'Neal thanked everyone for their help and asked that you contact the BOD if you would like to help in anyway, we can really use it. Also, please be checking the RJF website for current updates and information.
- c) **Secretary:** No Report but asked that those on zoom please type their names into the chat so she can get an accurate account of who was present.
- d) **Treasurer:** Kristy Parker announced she tried to close the Bank of American account but could not because they closed earlier than she thought on the day she tried. She will go tomorrow to close it. Also, a few of the lost checks were addressed.
- e) **Fair Administrator:** Mary Martineau reported that she has been calling judges and Danielle Zurcher-Upson is getting contracts out.
- f) **Board Members:** No Report
- g) **Youth Directors:** No Report
- h) **Livestock Superintendent:** Curtis Martineau reported that ear tags are here, and he is currently going through the boxes of them. Once he determines they are all accounted for, he will post it on the website. He is waiting to hear back from CCI on processing and Anchor Trucking forgot about us this year, so he is currently working on that. Weight and Measures is too early to reach out and he is also waiting to hear back from the Brand Inspector. Regarding the Rabbit Show, we will be moving forward as normal planning for a live show. The quarantine is supposed to be lifted July 16<sup>th</sup>, but if not, he will plan to have a virtual show. Finally, the Ramona Stars are not doing their Llamas and Alpaca Show, so he suggests removing that this year.

#### 9) Standing Committee Reports

- a) **Scholarship Committee:** Michelle Scott reported that she is currently working with the Ramona Sentinel for a write up on the scholarship recipients this year. She is also working with a designer to have a banner made in their honor to hang at the Ramona Junior Fair.
- b) **Budget Committee:** No Report
- c) **Auction Committee:** Charles O'Neal reported that he talked to Russ Christensen and that Russ has simplified the virtual option for auction. They have decided to do a BBQ lunch for the auction instead of a dinner. It will consist of pulled pork sandwiches, coleslaw, and cookies. He also announced Heather Rhodes would be this year's photographer and she will be working with Allison Tullock. They need someone to help with pig photographs. He will also be working on parking passes for the auction as well as buyers' letters. He ordered the auction paddles and had some ring men but needs more. He is also working on announcers.

He also announced auction commission will increase this year from 3% to 4% on animal sales. Kristy Parker stated this will help cover ShoWorks cost as well as other costs to run the fair. A motion was made to approve the increased animal sales commission from 3% to 4%. Motion/Second: Mary Martineau/ Kristy Parker. Discussion: None. Motion passes unanimously.

- d) **Steering Committee:** Audrey Lent reported that the last Steering Committee meeting was the first one held in person, and they had a great turn-out. They will be voting on the t-shirt design at the next meeting so if anyone has any further ideas, please email the 4-H or FFA reps. Submissions must be in by the next meeting which is June 16<sup>th</sup>. The Committee will order t-shirts per Robby Storton's advising for vendors starting graduations. The Steering Committee also needs helpers for the July 6<sup>th</sup> tarp tying/set up day.
- e) **Rules & Premiums Committee:** Mary Martineau reported that regarding the rabbit show, with the instability of the show, we are not going to sanction the show until we have more understanding. Both Breeder and Market animals will be allowed to be entered. If the Breeder show cannot work if we must go virtual, they will be refunded. Showmanship can be done virtually if needed and will be scheduled with a judge at specific times for exhibitors. Those exhibitors can still come participate in Master Showmanship on that Friday. If they cannot do in person, they can at least take a test or do Master Showmanship using a stuffed animal. For Market Meat Pens, we will do the same as last year if we cannot have a live show. It will be a virtual judging and still have the Champions auctioned but the exhibitor will need to deliver the rabbit processed to the buyer. Cavies can still have a live show because they are not affected by this disease.

Mary Martineau also reported that she reviewed the "Heifer Rule" that was in the book and what is said was, Heifers must be blood tested and if someone is going to show a Market Heifer, they must provide a negative blood test for pregnancy if they are going to show at the RJF. She recommended possibly looking at that again and state it that if the heifer is believed to be bred, then a negative blood test must be supplied? She has a hard time passing that cost on to kids who have Market Heifers. It does state that market animals must be shown open. Kristy Parker recommended at the discretion of the BOD that a licensed veterinarian must examine the animal. She wants it to be written so that it does not seem as if the BOD is targeting any specific individual. Mary Martineau recommended having it stated, "If any Market Heifers at the current RJF is believed to be bred, the RJF licensed veterinarian on call will be asked to examine all Market Heifers at the exhibitor's expense". Mary Martineau really does not like the idea of passing the fee to all exhibitors because of something that happened a few years ago. Especially since we do not require it of all female animals. Charles O'Neal agrees, there may be kick back that we do not test all female market animals. He agrees that if we change the wording it will be a fair warning to exhibitors, and he agrees with changing the rule. Kristy Parker also agrees to the new rule, it would be cheaper for the exhibitors. This new rule was agreed upon by all BOD members.

Mary Martineau also announced that they plan to open entries on June 21<sup>st</sup> with a closing date of July 11<sup>th</sup>. Leaders will have until July 15<sup>th</sup> to finalize everything online. And everything will be

collected on July 17<sup>th</sup> at the Pie Auction. It is one check per club. If mailed, it will need to be post marked by a certain date (date to be announced).

- f) **Awards Committee:** Victoria Stanley reported that sponsorship letters have gone out and buckles have been ordered. She will discuss ribbons with Mary Martineau. Also, banners are in.

#### 10) Ad-Hoc Committee Report

- a) **Chamber of Commerce Committee:** Robby Storton reported that he and Charles O'Neal will be going to the next meeting where they will vote for new members. They will talk about what it means for what they need from us for tree cutting. Charles O'Neal reported that when he and Curtis Martineau did their walk through with them, security was mentioned with the two fairs be integrated. We expressed to them that noticeable uniformed security officers are very important. They also talked about night security and if they want to share that security it will be a shared expense. The Chamber has a lot of activities going on so hopefully it does not interfere with any of our events. He thinks it will be great though because hopefully people will go between their events and ours. They also talked about parking passes, and they are on board with being given parking passes to be given out.
- b) **Parks Board Committee:** No Report.
- c) **Construction & Grounds Development Committee:** Laird Nelson reported that he and Morgan Nelson got the scale pulled out and delivered to the Ramona High School Ag Department. They got the pit filled in and two weeks ago Morgan, John Donae and he did the concrete. Last week he met with Loraine about the gates, and it seems like she is on board. This Friday he will be working with Jeff Becker and James Wilson to get electrical started in beef barn for the Big Ass Fan and on Saturday along with Charles O'Neal they will get the Big Ass Fan installed. Laird plans to clean gutters on barns, get cable replaced for the food booth for the tarp and replace one light bulb in the parking lot. He also talked with Robert Booth, and he will do power in the beef barn to the corner of the beef barn for the steers. He will do 10 power outlets and Laird is also working getting scatter boxes donated and will run cords and boxes where the steer stanchions will go to limit blown breakers. Charles O'Neal mentioned the concern of OSHA Household adapters. Laird said we can get them or advise exhibitors to purchase them themselves if they have a steer.
- d) **Computer Committee:** No Report
- e) **Camping & Security Committee:** John Wolfe reported he will be here Saturday to change locks and combos. Charles O'Neal mentioned getting a new deadbolt lock for the fair office as well. Mary Martineau asked if anyone has the key to the blue door leading into the Home Ec building. Her and Morgan Nelson looked everywhere for it. Robby Storton mentioned it might be on the key ring. Also, the corner dressing room is locked. Kristy Parker asked when information on camping registration at the RJF will be announced. Mary Martineau mentioned we probably need to get it cleared first. Robby Storton stated he thought we were moving forward with leaders because there was so many, we only had a certain amount we could allow. Kristy Parker asked if that means we will not be having open camping this year for exhibitors and Robby Storton said probably not because it might not match Covid regulations even if they open back up, but it will be something we need to look into. Mary Martineau said we can always do it separate from entries. That will be further discussed in the next few weeks.
- f) **Fair Marketing & Education Committee:** Deb Huff reported that the letterheads are in, and Robby Storton offered to cover that cost. Also, the cost of everything went a little over what was originally anticipated even with the \$3,000 donation, and she would like to know if she needs to invoice the RJF for that cost or do Venmo for the additional \$418.49. A motion was made to approve the increased cost of \$418.49 for the RJF marketing materials. First/Second: Kristy Parker/ Charles O'Neal. Discussion: None. Motion passes unanimously.

Deb Huff wanted to propose that after they are done selling posters and t-shirts, if Robby Storton could be repaid from any additional monies made because this cost should be paid by the RJF. She also reported she and Mandy Gardener have made story boards for every decade that will be displayed at the RJF. She ordered t-shirts for the BOD members which will be red. They will be coming in this coming Thursday along with the limited number of t-shirts she will be selling at the RJF. She will also be selling a limited number of posters which will all be sold out of a vintage trailer she is borrowing. She also got branding for the RJF to be used on letterheads or whatever. T-shirt sales will be taken early since there is a limited amount offered.

Deb Huff also interviewed Judy Schagner, that was her last interview. They had family that were butchers in the 50's, 60's and 70's. In 1971 she learned that the fair moved up here from Escondido because Escondido did not want it there anymore. Ramona and Valley Center wanted it and they fought over it, and over that first year there was a lot of battling between the two communities. The County finally stepped in and said they were going to have a general meeting. Bob Thompson called everyone and told people to come to the meeting. Many 4-H and FFA members came down and Ramona won out because it was a 3:1 ratio of volunteers, which was more than Valley Center.

Deb Huff also reported the Chamber of Commerce is having their own posters made because they loved the ones we had done. This coming Friday, she will be gathering exhibitor volunteers to help canvas local Ramona businesses to hang these posters in their place of business. She also presented the banner that was made. Mr. Huff purchased a second banner to hang at their place of business. Kristy Parker asked what the lead time would be for a third banner because it would be neat to hang one on site at the RJF. Deb Huff mentioned she will find out that information.

Deb Huff asked for permission to decorate the livestock office to make it nice and would also like help selling posters and t-shirts Wednesday, Thursday, Friday, Saturday and Sunday. She also asked if Kristy Parker could help her learn how to make credit card/ Venmo payments. Kristy Parker mentioned getting the Steering Committee involved in getting helper for selling t-shirt and posters. Audrey Lent said yes, they can do that.

Finally, Deb Huff asked if any of the BOD have pictures of them showing, she would love to have them to share on her memory boards. She scheduled a photo shoot with the BOD members for June 14<sup>th</sup> at 5pm.

- g) **Pie Auction & BBQ Committee-** Robby Storton reported that we will be doing a Tri-Tip fundraiser style meal for guest and all the money raised will go back to the auction. The meals can be eaten at the fairgrounds or picked up and taken home. The meal will consist of Tri Tip, baked beans, cole slaw, and potato salad and will be sold for \$50/per meal. They are still working on getting volunteers to help put meals together for that day as well as help with the auction. Info regarding donations of baked goods will be announced soon. Bret Huff will be the auctioneer.
- h) **Grants Committee-** No Report
- i) **After Auction Committee-** Jasmine King reported she needs an auctioneer. Deb Huff mentioned Brett Huff might be willing to do it. She is also looking into kids going out to collect donations. She would like to put her address as the return address on the letters, so she knows what's coming in. It was mentioned to have Steering Committee help with getting kids to help do this.

11) Old Business: None

12) New Business: Memorial Scholarship names recommended were Art Tobiason and Carl Masch. If anyone has any other names, please email Michelle Scott. The plaque is usually not made until mid-July.

In closing, Robby Storton announced the next RJF meeting will be Monday, July 7th at 6:30pm.

13) Meeting Adjourned at 8:37P.M. Motion/Second: Michelle Scott/Mary Martineau. Discussion: None. Motion passes unanimously.

Respectfully Submitted,

Michelle Scott  
RJF Secretary

Minutes Approved at RJB BOD Meeting July 07, 2021